



SOCCER POINTE-CLAIRE
Governing board meeting minutes
Meeting #GB_23-24-02
December 16, 2023

Present – Voting members

Jonathan Markiewicz, Rodney Bushey, Olga Colque, Rick Costa, Dishko Hristov, Andrea Connors

Present – Non-voting members

Lisa Artuso, Catherine Renaud, Grant Needham, Vicky Barnes (City of Pointe-Claire)

Regrets,

Tony Ziukas, Ligeo Kattackal

Meeting called to order at 10:14 AM. Motioned by Rick Costa seconded by Olga Colque

1. Adoption of agenda

Agenda was included in the invitation and sent by email.

2. Approval of minutes

GB 22-23-06 – September Minutes

MOTION to approve the September minutes was put forward by Olga Colque, seconded by Rick Costa

GB 23-24-01 – October Minutes

MOTION to approve the October minutes was put forward by Dishko Hristov, seconded by Olga Colque

3. Word from the President

Soccer Pointe-Claire is now the 2nd largest club in Lac St-Louis. In 2019, we were 4th largest. Since then, increased by 25% and kept ratios since then. During Covid, we had the highest retention rate (68%).

Welcome to Andrea Connors our new Governor! Andrea has lived 12 years in Pointe-Claire, she started playing soccer at 28 years-old, and since then hasn't stopped. Kids have all played since they are 4, she has helped as manager, etc. so has been around Soccer Pointe-Claire for a long time. On the professional side, Andrea works in IT, project management, etc. She hopes she can use her talents to contribute to Soccer Pointe-Claire.

Jonathan announces that February 29th will be his last day as President. The Board will need to review the constitutional requirements around a President stepping down. The official resignation letter will be presented at the next Board meeting in February for acceptance and next steps.



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4. Financial Update

4.1 Winter registration

Winter registration is lower than anticipated. Approximately \$42,000 less revenue than anticipated.

It is not a bad registration, but we were too optimistic in the budget. The growth in summer doesn't carry over in the winter.

4.2 Modify summer rates (if needed)

The Finance Committee met to see if there are any potential savings for the winter. Then looked at the summer budget (to try to get to 0 balance budget): didn't change expected growth, looked at expenses and reduced 2 items for coaches to 1, reduced time for new executive admin, and brought deficit down to \$25,000.

Did we want to increase our affiliation fee by \$5? We don't know what Soccer Canada fee will be next year. In the end, it was decided not to increase rates or affiliation more than what was already decided in September. Therefore, need to decrease expenses, and asked Lisa and Grant to look for reductions. Budget has changed, but rates have not, so no GB vote needed.

4.3 Update on sponsorship and equipment contracts

The City Council has approved our 2 exclusive contracts: Sports Experts and Oakroad Logistics.

There is still potential to get more sponsors for the sleeves, but must be done by early January. Other sponsorships that are not on apparel, can be found at any time and can be approved more quickly, because when not exclusive and the dollar amount is lower, the approval process is not as long for the City (i.e. committee only, not up to Council).

Equipment: choice between supplier we want with overpriced brand OR new supplier with less expensive brand (Puma). Decision was made to go with Sports Experts and Puma.

Difficulty is that we are supposed to order summer inventory by May/June of the previous year to be sure to have stock (i.e. forecasts in May/June 2023 for summer 2024). We are very late in the process. Summer 2024 will be challenging.

Difficulty is also with forecasts. LOGS teams were consulted and some teams will be all buying Puma, some teams will infill for new players, others will find their own supplier.



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5 Technical updates

5.1 New hires

New hires for the winter: Robert Chamoun is helping coaches, which will help our coaching development. So far, there is excellent feedback.

5.2 Summer registration exposure ideas

Committee was put together to revamp the girl's CDC programs.

Ideas that have come out from the committee:

- less group movements to have an emotional bond is created between girls and instructors. Instead of rotating every 20 minutes, stay with the same instructor for the session.
- Move girls' program away from boys' program, have their own fields with just girls.
- Wednesday nights not good for girls because of swim meets and numbers, therefore, take away Wednesday nights for girls.

The 6 women on the committee said they would get their licences.
The next committee meeting will be in January.

6 Governance updates

6.1 Club future

2 positions have been proposed to be created.

The GB has put together a job description for the 2 roles to be able to post the positions. Still need to decide what the positions would pay, looking if per hour or a contractual basis. They should be posted early in the new year and approving a person by February.

7 Meeting closure

NEXT MEETINGS (Tentative Dates/times)

- Late February TBD
- Late May TBD
- Early July TBD - poolside
- Mid August TBD
- Late September TBD



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MOTION to adjourn the meeting was put forth by Rick Costa seconded by Dishko Hristov and carried unanimously.

Meeting adjourned at 12:35 PM

Minutes prepared by: Catherine Renaud